1. NORMALLY The client fills in an **energy consumption profile (ECP) form**. This is downloadable from email ONLY after: (Only available directly from Aluschkla v Heerden @ a fee of

R 3000.00 (refundable after any purchase) which includes quotation/design/related ETC consult booking sessions for more. This is part of the book Solar All About methodological base, otherwise COMPETENT SM reps could be contacted, (012 809 1525) so that they could supply quotations for free ONLY LIMITED TIME PERIOD. However the former is recommended 4 optimal results! Consultancy booking sessions could be organized as well AS MENTIONED.

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2. *(Please note e.g. to supply HERTZ/VOLTS… in the above information is****not enough****concerning appliances' energy consumption etc. SM calculations only work in WATTAGE also preferably****NOT****amps, & especially****not****with info from e.g. escom electricity bill/s…).*

3. **Our** team will then do an **assessment &** **customised quotation** based on the info provided and will e.g. email it back to the client (along with product specifications, cables/fittings... incl!). If there is additional info required, they will contact the client.**(Please note any renewables are only made for appliances which are made according to low wattage standards .i.e. fridges... sold @ SOLAR MAN which ARE EFFICIENT & SAVES YOU MONEY IN THE LONGTERM), because of technicalities, see e.g. Solar Book for more.**

4. If client then **accepts**the quotation (automatically the terms aswell) he/she can make payment/s.(All necessary info incl in quotation/s **(SPECS/DATA ETC NORMALLY ONLY AVAILABLE VIA EMAIL).**

5. Finally, after full clearance & money reflecting in full in SM bank account (with proof of payment supplied as well, (please note some banks takes up to a week for clearance), **Delivery/pickup**arrangements can then be made by the client/s. (No cheques accepted). **SM** does provide **connection &** **wiring diagrams**to clients when needed, however please note all delivery & pickup arrangements must be made by the client. Time Freight can be contacted 0113875600.

**6. Installation (only on SM products/system/s/solution/s)**arrangements/delivery (if any) etc need to be made by the client himself/herself in order to set eg. dates, pay the installer his money (into his bank account not SM's) etc. (SM can organize couriers e.g. TimeFreight...however on the clients expense on date of delivery,(in S.A cities, farms excl, during normal working hrs only), preferably clients should organize couriers themselves. Contact details of solar installers can be provided on request for client to organize. Solar installer then can do delivery @ a charge. Normally about +- R3800 and +- R5.00 a km **(EXCL TOLLS & EXTRAS)**is the going rate on all SM installations/their products only (done by sub contractors) however prices WILL fluctuate (because of size...), so its not guaranteed to be accurate. Note special glue for solar panels can be supplied for easy fast installation only from SM!